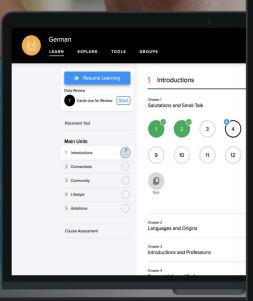


2023-2024 PRODUCT HIGHLIGHTS

Exploring Mango Classroom

A powerful set of classroom tools for building communication skills in a new language.







Research backed pedagogy/ methodology



Reliable and proven efficacy



Serving thousands of institutions worldwide



Educating students for over 15 years



Trusted by K12 schools and districts



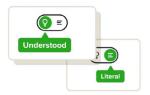
Transforming the modern day K12 language classroom.

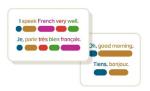
Mango Classroom includes:

- Engaging **digital interactive cross-platform software**, with a conversational approach that teaches practical/useful communication skills after every lesson
- Teacher Tools, including teachers lesson plans, student workbooks, and integration tools
- Effectively meeting the requirements of both world language learners and ELs with outstanding results
- Designed to meet state and national standards (ACTFL's World Readiness Standards)
- Content for over 70+ world languages and dialects and for ELs in over 20 source languages
- Automatic tracking of student usage and assessment reporting for teachers and administrators
- Effortless single sign on and 1EdTech Certified rostering integration LTI Advantage Complete
- Each student license includes up to **5 family profiles** (at no additional cost)
- Dedicated account manager to provide roll out and ongoing support for the life of your subscription









Voice Comparison

Record your speech and compare it with the target language audio to hone your pronunciation to a level that will impress the locals.

Pronunciation Practice

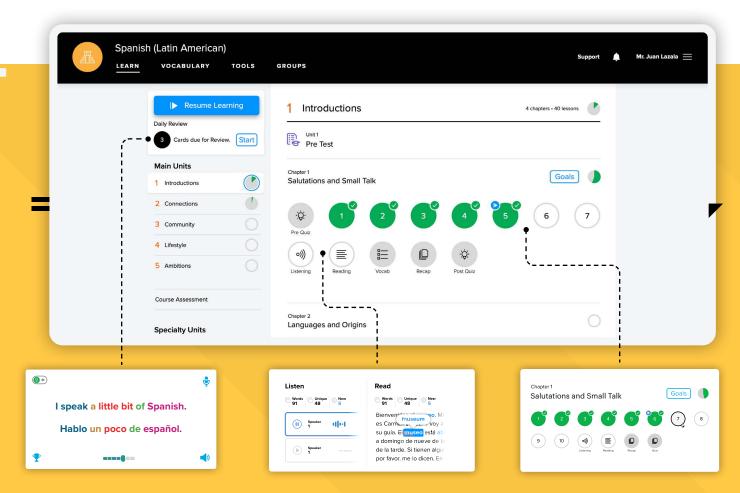
Phonetic prompts and articulated audio are built into every word and phrase, designed to refine your accent and tune your ear to tonal nuances.

Understood and Literal Meanings

Interpret idioms, figures of speech, and non-translatable concepts that are often independent of the literal translations.

Semantic Color Mapping

Draw connections between languages to gain a deeper insight into grammatical structure and mechanics.



The Mango Review System uses intelligent algorithms to provide learners with a personalized review experience that adapts to their progress and learning behaviors.

Listening & Reading Activities

build on vocabulary and learning progress by presenting written passages, audio segments, and comprehension questions that challenge learners with both familiarized and new content.

An accessible, all-in-one course selection interface reveals learner progress in real time and enables learners to browse relevant language courses, motivating users to engage in various modes of learning and review.

How Mango Works

High School

The ease of use, variety of learning activities, and intuitive UX design makes Mango an ideal resource at the high school level. Teachers use Mango Course Guides and course-mapping materials to keep pace with their own lesson plans.

"Using Mango has definitely streamlined my prep time, as well as my colleagues'. A huge burden has been lifted off our shoulders. I cannot stress that enough."

- Greg Reed, Buckfield Jr/Sr High School, Buckfield, ME

N DID YOU KNOW?

Mango Classroom provides Course Guides, Student Workbooks, and over 100 lesson plans that can be adapted to any learning level and to virtual environments.

Middle School

Some of our middle schools have chosen exploratory language study, introducing a new language every few weeks, or encouraging independent study. This early exposure gives students a foundation to choose a language of interest and continue learning.

Collaborative Book

Activity Category:	Small and Whole Group Instruction
Materials:	Online presentation software (Google Slides, PowerPoint, etc.)
Time:	60-120 minutes
Bloom's Taxonomy Tier:	Creating
DOK Level:	Level Four
Rubric:	Collaborative Book Rubric

rocedure

- Upon completion of a chapter in Mango Languages, students will be put into groups of two to four, and create
 a book detailing a story while also relating their understanding of the content.
 - For example: If the food and drink chapter was just completed, students would create a book about going to a restaurant and detail the conversation between the guest and the waiter.
 - 2. Students will work collaboratively within an online presentation software to create their book in accordance
- Once their book is created, students will record themselves reading their book and submit to the teacher present to the class.

Adaptation for Novice Language Learners:

For novice language learners, each student should be in charge of creating one page independently for the book Most of their presentation should be in the target language, although sentences will be less complex.



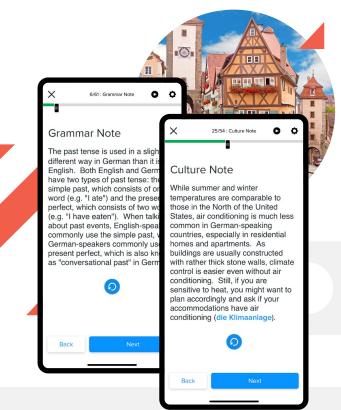
Elementary

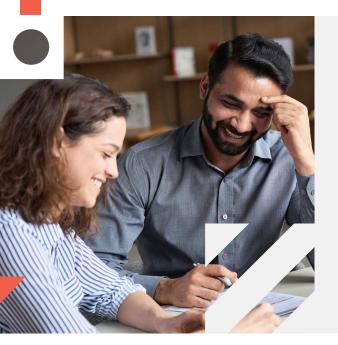
Music and art can take students around the world, so why not bring Mango along? Our elementary schools have folded Mango into the arts, helping younger students express themselves through different modes of learning.

FOR EXAMPLE: If an artist or an artistic style from another country is the focus, students can then blend newly learned words, phrases, or concepts into their work.

Cultural & Grammar Notes

Because Mango's cultural notes are in the students' native language (L1), we are able to provide interesting, detailed, and nuanced cultural information that touches on all three levels of learning culture, and that is of particular interest to learners from a given language background. Cultural information provided in this way encourages learners to compare and contrast aspects of different cultures. This is also reinforced with unique grammar notes that are specifically targeted at native speakers of the language the course is for.





Family Profiles

Five additional learning profiles allow students to share the same engaging learning experience at home, inviting parents to improve their English skills and feel more connected to their new community.

N OFFLINE LEARNING

Not all students have internet access at home, but the Mango app is free and allows users to pre-download lessons and access their lessons offline.

20+ English Courses

Newcomers can rapidly build their English from more than 20 source languages. Each course is displayed in the learner's native language, allowing them to keep up with their peers from the comfort of their own language.

N AUTHENTIC VOICE COMPARISON

To support authentic pronunciation, the Voice Comparison feature gives students the opportunity to practice English alongside a native English speaker as many times as they need. This is especially helpful in classrooms where the teacher may not speak the students' native language.

How Students Grow

Automatically Graded Quizzes

Mango quizzes are instantly graded upon completion, so students know their results right away. They can even see what they got wrong and why.



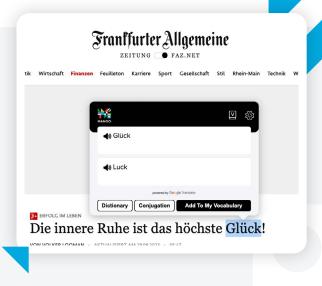
101 Best Practices

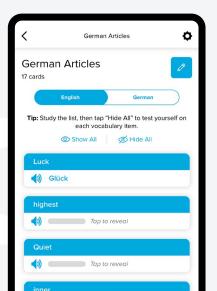
Provided rubrics, worksheets, and materials promote the success of your Mango program, including activities that are aligned to the Bloom's Taxonomy (ranging from remembering to creating) and Depths of Knowledge (DOK) levels (ranging from one through four). Lessons are adaptable for all grade levels K - 12, as well as both WL and ESL classes.



Mango Reader

Mango Reader is a web extension designed to make reading foreign language websites a breeze. With Mango Reader, you can effortlessly translate words from any website you read, get detailed information about how and when those words are used, and curate personalized vocabulary lists.



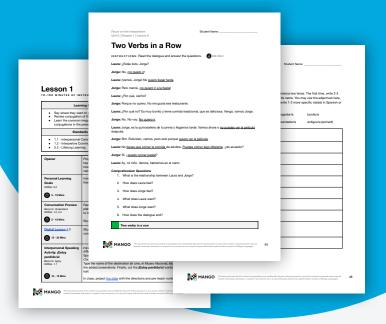


Vocab Lists

Are you searching for a comprehensive course vocabulary list? Do you specifically want to focus on practicing the vocabulary from a particular chapter? Perhaps you're interested in practicing just the days of the week? Or maybe you'd like to compile a personalized vocabulary list for words you're learning outside of Mango? If any of these scenarios apply to you, the Vocabulary feature is the perfect tool to accomplish all of that! Effortlessly add vocab from Mango Reader or create your own!

Mango Curriculum

We are in the final stages of perfecting our highly anticipated Spanish Curriculum. This innovative new offering is a complete curriculum replacement which includes daily lesson plans, pacing guides, and student materials for an entire year of classroom instruction. This solution saves teachers time finding and vetting quality standards-aligned content and authentic materials.



GET A SNEAK PEAK AT A FEW OF OUR NEW MATERIALS:



Course Guides

Course Guides (available for all courses) reveal the entirety of the course content, giving the instructor a detailed readout of which phrases, vocabulary, and conversations are covered in each language, and where that content is located within the course. Educators can use these guides to evaluate how our content fits into their curriculum based on learning objectives, grammar and culture information, and vocabulary domains.

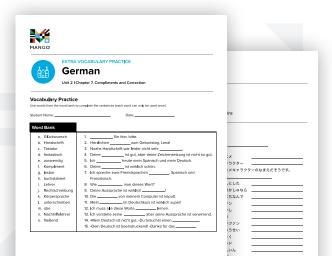


Classroom Guides

Classroom Guides are supplemental worksheets consisting of chapter-based lesson plans with relevant, targeted vocabulary, grammar, writing, cultural, and conversational activities.

These printables are developed by experienced language teachers to stimulate conversation in class and reinforce the material from the Mango software.

The Classroom Guides allow teachers to introduce the increasingly popular flipped classroom model, where the instructional content (the Mango software) is delivered outside of the classroom, and class time is then used to deepen students' understanding through discussion and customized student engagement activities.



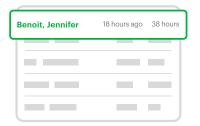
How Mango Fits

Roll-Out and Ongoing Support

Our customer support team is just a call away all year long! Once you purchase Mango, our account management team will help you get your school up and running with seamless support. They'll make sure to help you configure your account, roster your students, provide



customized product training, and collaboratively work with teachers and admins to brainstorm unique implementation strategies to meet the needs of each learner. Your dedicated account manager will be available throughout the entire duration of your Mango subscription to help you maximize its benefits.



Reporting

Mango's reporting dashboards were designed based on teacher and administrator feedback to give staff insights into student progress. School staff can easily review usage statistics across an entire district, or drill down to a specific school, teacher, classroom, or student.

Alignments

Mango's most popular courses align favorably with internationally recognized levels of proficiency, such as the World-Readiness Standards for Learning Languages and CEFR. This alignment allows educators to clearly identify learners' skill levels and track their achievements as they pass through Mango's learning system. Individual state standard alignment is available upon request.

Currently, Mango can offer content up to the equivalent of ACTFL's Intermediate High level for these courses, which means they can be used in Level 1-4 classes for most of the languages that are offered in middle school and high school world language departments. A recent independent study showed that Mango ranks as a top performer in oral proficiency improvement, with 74% of participants increasing their ACTFL proficiency by at least one sublevel ¹.



VIEW THE ACTFL ALIGNMENT GUIDE (SPANISH)
ADDITIONAL LANGUAGES CAN BE PROVIDED UPON REQUEST.

Professional Development

Mango offers live, virtual one-on-one, and group professional development courses on an as-needed basis with our knowledgeable account managers. Our courses are created by certified teachers with multiple years of classroom experience and are centered around relevant and meaningful



best teaching practices for your language learning classroom. You also will have access to funding Intelligence to help your school identify funding opportunities for EdTech purchases and related services.



Integrations and Services

We customize services to suit your school's needs with seamless integrations for SSO and rostering via Clever, Classlink, or Canvas. We also support LTI 1.1 and 1.3 for LMS integration. Our consultative approach ensures effective integration methods, providing guidance and support for a smooth implementation process. With 1EdTech Certified LTI Advantage Complete status, we guarantee secure, reliable, and efficient software solutions.

Data Security & Privacy

At Mango Languages, we're not just about teaching languages; we're also big on privacy. We totally get it, your students' data is super important, and we're committed to keeping it safe and secure throughout our partnership. Mango meets national, state, and local rules and regulations related to privacy and security.



Pricing & Funding

Discover Mango Languages' flexible pricing options. We offer volume pricing that is based on the number of students enrolled, in both a **per-student license model** and an **enterprise district-wide pricing model** to serve an entire student population. Our dedicated Mango Account Executives will guide you through the best pricing solution for your school or school district. Talk to a representative for information about funding possibilities including ESSER and other available funding methods in your state.

What People Think

Recognitions

Mango is proud to receive multiple awards and honors, including but not limited to Tech & Learning Awards of Excellence 2022 for Secondary Education, SIIA CODIE Award winner for Best World Language Learning in 2022, SIIA CODIE Finalist for Best Solution for English as a Second Language in 2022, EdTech Digest Cool Tool Award Finalist in 2023, and the Tech & Learning Award of Excellence for Best Use of Technology in a Classroom in 2019.

Additionally, with a 4.8 Apple App Store® rating and a 4.8 Google Play Store™ Rating, Mango is the highest-rated language learning app across both app stores.*

*Based on App Store 4.8 star rating and Google Play 4.8 star rating, compared to the leading language learning app brands as of 9/08/2022. The information provided is for general informational purposes only. All information herein is provided in good faith, however. Mango makes no promise or quarantee as to the outcome from the use of its products and services.













"It's building their confidence. I've seen a huge difference in just a month."

"The encouragement that Mango provides facilitates more learning. It reinforces what they've learned and opens them up to a lot of new vocab."

- Iliana Nicholas, LCS Spanish Teacher

THE NUMBERS

Mango Works. Here's the proof.

Results are determined based on participants' scores before and after taking an oral proficiency test (TrueNorth Test²) that maps to internationally recognized language proficiency scales like ACTFL[†] and CEFR[‡], and a college placement test that assesses reading, vocabulary, and grammar (WebCAPE1).



Speaking ability

Mango ranks as a top performer in oral proficiency improvement.

These figures are based on the TrueNorth Test ACTFL estimates.2



improved their oral proficiency



average study time with Mango needed to improve by one ACTFL sublevel



- 74% of participants increased their ACTFL proficiency by at least one sublevel
- 39.1% of participants increased their ACTFL proficiency by at least two sublevels

How Did Participants Rate Mango?

of participants noted they will continue to use Mango







College Placement

Adequately preparing students for academic achievement and real-world connections

of participants improved their overall college placement test score1

average study time using Mango to cover the requirements of one college semester

WebCAPE: College placement test that assesses reading, vocabulary, and grammar.

² TrueNorth Test: Oral proficiency test that maps to internationally recognized anguage proficiency scales like ACTFL[†] and CEFR[‡].

American Council on the Teaching of Foreign Languages (ACTFL)For comparative and educational purposes only. No association or affiliation with Mango Languages.

^{*} Common European Framework of Reference for Languages (CEFR)For comparative and educational purposes only. No association or affiliation with Mango Languages

